

## **Financial Statements**

As of and for the years ended December 31, 2023 and 2022

# Muslim Aid America dba Muslim Aid USA

McLean, Virginia





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#### **Independent Auditors' Report**

To the Board of Directors Muslim Aid America dba Muslim Aid USA McLean, Virginia

#### Opinion

We have audited the accompanying financial statements of Muslim Aid America dba Muslim Aid USA ("Muslim Aid USA") (a nonprofit organization), which comprise the statements of financial position as of December 31, 2023 and 2022, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material aspects, the financial position of Muslim Aid USA as of December 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section in our report. We are required to be independent of Muslim Aid USA and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Muslim Aid USA's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### **Independent Auditors' Report (continued)**

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audits in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Muslim Aid USA's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Muslim Aid USA's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audits, significant audit findings, and certain internal control related matters that we identified during the audits.

Altruic Advisors, CPAs

Certified Public Accountants

Plymouth, Michigan September 25, 2024

## **Statements of Financial Position**

December 31		2023		2022
ASSETS				
Current Assets				
Cash	\$	6,152,331	\$	4,907,210
Investments		274,570		180,117
Pledges and grants receivable, net		196,172		463,999
Total current assets		6,623,073		5,551,326
Equipment				
Computer equipment		9,749		9,749
Less accumulated depreciation		(5,700)		(4,010)
Net equipment		4,049		5,739
Total assets	\$	6,627,122	\$	5,557,065
LIABILITIES AND NET ASSETS	<del></del>			
Current Liabilities				
Accounts payable	\$	148,344	\$	123,201
Accrued wages and payroll taxes	•	49,390	·	26,641
Grants payable		2,018,540		1,416,322
Total current liabilities		2,216,274		1,566,164
Net Assets (Deficit)				
Without donor restrictions		453,110		(120,512)
With donor restrictions		3,957,738		4,111,413
Total net assets		4,410,848		3,990,901
Total liabilities and net assets	\$	6,627,122	\$	5,557,065

### **Statement of Activities**

	Without Donor Restrictions	With Donor Restrictions	Total
Operating Support	<b>A 450 440</b>	<b>A</b> 40 040 050	<b>6</b> 44 400 000
Contributions and grants	\$ 159,410	\$ 10,948,956	\$ 11,108,366
In-kind contributions	-	14,535,607	14,535,607
Special events, net	521,832	-	521,832
Net assets released from restrictions		(0- 4-4 000)	
Satisfaction of purpose restrictions	25,174,239	(25,174,239)	-
Release of timing restrictions	463,999	(463,999)	-
Total operating support	26,319,480	(153,675)	26,165,805
Operating Expenses			
Program services	23,951,546	-	23,951,546
Supporting services			
General and administrative	548,270	-	548,270
Fundraising	1,282,310	-	1,282,310
Total supporting services	1,830,580		1,830,580
Total operating expenses	25,782,126		25,782,126
Total operating support in excess			
(deficit) of operating expenses	537,354	(153,675)	383,679
Other Changes			
Investment income	36,268		36,268
Change in Net Assets	573,622	(153,675)	419,947
Net Assets (Deficit), Beginning of Year	(120,512)	4,111,413	3,990,901
Net Assets, End of Year	\$ 453,110	\$ 3,957,738	\$ 4,410,848

## **Statement of Activities**

	Without Donor Restrictions			Vith Donor estrictions		Total
Operating Support	•	005 700	•	0.554.400	•	7.547.000
Contributions and grants In-kind donations	\$	965,768	\$	6,551,492	\$	7,517,260
Net assets released from restrictions		-		7,918,151		7,918,151
Satisfaction of purpose restrictions		13,805,257		(13,805,257)		_
Release of timing restrictions		87,597		(87,597)		_
Total operating support		14,858,622		576,789		15,435,411
Total operating outpoint		,000,022		0.0,.00		,
Operating Expenses						
Program services		13,694,092				13,694,092
Supporting services		_		_		_
General and administrative		571,467		-		571,467
Fundraising		517,702		-		517,702
Total supporting services		1,089,169				1,089,169
Total operating expenses		14,783,261				14,783,261
Total operating support in excess						
of operating expenses		75,361		576,789		652,150
Other Changes						
Net investment loss		(29,945)				(29,945)
Change in Net Assets		45,416		576,789		622,205
Net Assets (Deficit), Beginning of Year		(165,928)		3,534,624		3,368,696
Net Assets (Deficit), End of Year	\$	(120,512)	\$	4,111,413	\$	3,990,901

## **Statement of Functional Expenses**

	Program Services											
	Educ	ation and	En	nergency		Food		Health		Orphan		Religious
	Liv	elihood	P	rogram		Security		Care		Support		Dues
Salaries and wages	\$	2,638	\$	102,963	\$	89,691	\$	18,301	\$	34,129	\$	53,749
Benefits		779		30,400		26,481		5,403		10,077		15,869
Payroll taxes		202		7,901		6,882		1,404		2,619		4,124
Total personnel costs		3,619	,	141,264		123,054		25,108		46,825		73,742
In-kind contributions		_		11,295,662		_		3,239,945		-		-
Grants and program support		-		3,035,050		941,253		-		502,641		1,579,336
Advertising and marketing		1,725		609,026		268,364		3,247		66,809		92,136
Handling costs		-		339,675		-		-		-		191,912
Copying, printing, and postage		-		4,904		156,825		-		-		-
Bad debt expense		-		-		-		-		-		-
Merchant and bank fees		-		3,802		6,602		-		-		2,948
Travel		-		26,254		-		-		-		-
Other fundraising expenses		-		-		-		-		-		-
Consulting and contracting fees		122		41,337		17,865		229		4,717		8,380
Occupancy		48		15,685		5,686		91		1,867		3,317
Professional fees		58		18,868		6,847		109		2,248		3,994
Licenses and dues		-		-		-		-		-		-
Information technology		-		-		-		-		-		-
Miscellaneous		-		-		-		-		-		-
Insurance		-		-		-		-		-		-
Office expenses		-		-		-		-		-		-
Depreciation		-		-		-		-		-		-
Total expenses	\$	5,572	\$ <i>'</i>	15,531,527	\$	1,526,496	\$	3,268,729	\$	625,107	\$	1,955,765

## **Statement of Functional Expenses (continued)**

	Program Servi	ces (continued)	S	upporting Services	s		
	Wash		General and			Total	
	Program	Total	Administrative	Fundraising	Total	Expenses	
Salaries and wages	\$ 78,150	\$ 379,621	\$ 133,300	\$ 311,446	\$ 444,746	\$ 824,367	
Benefits	23,074	112,083	39,357	91,955	131,312	243,395	
Payroll taxes	5,997	29,129	10,228	23,898	34,126	63,255	
Total personnel costs	107,221	520,833	182,885	427,299	610,184	1,131,017	
In-kind contributions	_	14,535,607	-	-	-	14,535,607	
Grants and program support	800,476	6,858,756	-	-	-	6,858,756	
Advertising and marketing	118,501	1,159,808	-	195,189	195,189	1,354,997	
Handling costs	-	531,587	-	-	-	531,587	
Copying, printing, and postage	-	161,729	58,911	78,695	137,606	299,335	
Bad debt expense	-	-	-	262,721	262,721	262,721	
Merchant and bank fees	-	13,352	3,891	219,984	223,875	237,227	
Travel	-	26,254	135,642	-	135,642	161,896	
Other fundraising expenses	-	-	-	98,422	98,422	98,422	
Consulting and contracting fees	6,490	79,140	17,079	-	17,079	96,219	
Occupancy	2,569	29,263	53,480	-	53,480	82,743	
Professional fees	3,093	35,217	15,676	-	15,676	50,893	
Licenses and dues	-	-	25,711	-	25,711	25,711	
Information technology	-	-	24,992	-	24,992	24,992	
Miscellaneous	-	-	19,711	-	19,711	19,711	
Insurance	-	-	5,240	-	5,240	5,240	
Office expenses	-	-	3,362	-	3,362	3,362	
Depreciation			1,690		1,690	1,690	
Total expenses	\$ 1,038,350	\$ 23,951,546	\$ 548,270	\$ 1,282,310	\$ 1,830,580	\$ 25,782,126	

## **Statement of Functional Expenses**

		Program Services										
	Educ	ation and	Er	mergency		Food		Health		Orphan		Religious
	Liv	elihood	F	Program		Security		Care	;	Support		Dues
Salaries and wages	\$	1,398	\$	54,572	\$	47,537	\$	9,700	\$	18,089	\$	28,488
Benefits		266		10,400		9,060		1,849		3,447		5,429
Payroll taxes		108		4,208		3,666		748		1,395		2,197
Total personnel costs		1,772		69,180		60,263		12,297	'	22,931		36,114
In-kind contributions		_		-		-		7,918,151		-		-
Grants and program support		14,846		1,146,486		908,713		80,000		117,381		1,190,873
Advertising and marketing		2,466		253,521		170,899		2,787		55,586		103,105
Handling costs		-		133,123		-		-		-		575,066
Consulting and contracting fees		1,110		111,654		77,089		1,259		25,073		46,512
Copying, printing, and postage		-		18,673		110,537		-		-		-
Travel		-		1,511		-		-		-		-
Merchant and bank fees		-		7,347		-		-		-		-
Bad debt expense		-		-		-		-		-		-
Other fundraising expenses		-		-		-		-		-		-
Occupancy		196		19,717		13,612		221		4,427		8,212
Licenses and dues		-		-		-		-		-		-
Professional fees		-		-		-		-		-		-
Miscellaneous		-		-		-		-		-		-
Information Technology		-		_		-		-		-		-
Office expenses		-		_		-		-		-		-
Depreciation												
Total expenses	\$	20,390	\$	1,761,212	\$	1,341,113	\$	8,014,715	\$	225,398	\$	1,959,882

## **Statement of Functional Expenses (continued)**

	Program Serv	rices (c	continued)		Ş	Suppoi	ting Services	;			
	Wash		· · · · · · · · · · · · · · · · · · ·	Ge	neral and		_			Total	
	Program		Total	Adn	ninistrative	Fι	ındraising		Total	Expenses	
Salaries and wages	\$ 41,421	\$	201,205	\$	70,651	\$	165,071	\$	235,722	\$ 436,927	
Benefits	7,894		38,345		13,465		31,459		44,924	83,269	
Payroll taxes	3,194		15,516		5,448		12,729		18,177	33,693	
Total personnel costs	52,509		255,066		89,564		209,259		298,823	553,889	
In-kind contributions	-		7,918,151		-		-		-	7,918,151	
Grants and program support	191,759		3,650,058		-		-		-	3,650,058	
Advertising and marketing	83,040		671,404		37,700		227,302		265,002	936,406	
Handling costs	-		708,189		-		-		-	708,189	
Consulting and contracting fees	37,460		300,157		12,785		18,000		30,785	330,942	
Copying, printing, and postage	-		129,210		85,155		-		85,155	214,365	
Travel	-		1,511		96,947		-		96,947	98,458	
Merchant and bank fees	-		7,347		86,051		-		86,051	93,398	
Bad debt expense	-		-		83,766		-		83,766	83,766	
Other fundraising expenses	-		-		-		63,141		63,141	63,141	
Occupancy	6,614		52,999		5,607		-		5,607	58,606	
Licenses and dues	-		-		28,708		-		28,708	28,708	
Professional fees	-		-		27,516		-		27,516	27,516	
Miscellaneous	-		-		7,806		-		7,806	7,806	
Information Technology	-		-		6,210		-		6,210	6,210	
Office expenses	-		-		2,375		-		2,375	2,375	
Depreciation	-		-		1,277		-		1,277	1,277	
Total expenses	\$ 371,382	\$	13,694,092	\$	571,467	\$	517,702	\$	1,089,169	\$ 14,783,261	

## **Statements of Cash Flows**

Increase (Decrease) in Cash

Years ended December 31	2023	2022		
Cash Flows From Operating Activities				
Change in net assets	\$ 419,947	\$	622,205	
Adjustments to reconcile change in net assets				
to net cash provided by operating activities				
Depreciation	1,690		1,277	
Donated stock	(47,453)		(17,693)	
Unrealized gains	(24,997)		40,691	
Increase (decrease) from changes in assets and liabilities				
Pledges and grants receivable	267,827		(365,902)	
Accounts payable	25,143		120,033	
Accrued wages and payroll taxes	22,749		7,408	
Grants payable	602,218		767,575	
Net cash provided by operating activities	 1,267,124		1,175,594	
Cash Flows From Investing Activities				
Net purchases of investments	(22,003)		(10,900)	
Purchases of equipment	-		(3,870)	
Net cash used by investing activities	(22,003)		(14,770)	
Net Increase in Cash	1,245,121		1,160,824	
Cash, Beginning of Year	 4,907,210		3,746,386	
Cash, End of Year	\$ 6,152,331	\$	4,907,210	

#### **Notes to Financial Statements**

December 31, 2023 and 2022

#### Note 1 - Nature of Organization and Significant Accounting Policies

Nature of Organization. Muslim Aid America dba Muslim Aid USA ("the Organization") is a nonprofit organization, that provides help to people who are victims of natural disasters or conflict. The Organization also helps those who are suffering from poverty, hunger, disease, illiteracy, discrimination, homelessness, debt, unemployment, injustice, deprivation, or lack of skills and economic opportunities. The Organization's support is derived principally from contributions and grants.

#### **Description of Program Services:**

Education and Livelihood. Supports the building of classrooms, schools, wash facilities, and greenhouses in communities around the world. These activities provide education support and sources of income.

*Emergency Program.* The Organization responds to various emergencies, natural and man-made, around the world. Food essentials and medical aid are provided as well as transitional shelters.

*Food Security.* Provides food and other essential items to internally displaced persons, refugees, and other poverty-stricken families.

Health Care. Supports various health, nutritional, medical commodities, and pharmaceuticals to communities around the world.

*Orphan Support.* The Organization provides a vital lifeline for many vulnerable young children all over the world. Projects include seasonal back-to-school, home repair, and religious dues.

Religious Dues. In Islam, it is tradition to pay various religious dues (Zakat, Sadaqah Jariyah, Zakat-Ul-Fitr, Fidya/Kaffara, and Aqiqah). The Organization receives religious dues from Muslims and funds received are used to support the needy around the world.

Wash Program. Provides access to safe water for drinking and other purposes and deep water wells with solar and/or hand pumps. The project also secures laboratory testing of water from the drilled well to ensure that the water is safe for drinking.

#### **Description of Supporting Services:**

General and Administrative. Includes the functions necessary to provide support to the Organization's program activities. General and administrative activities include those that provide governance (Board of Directors), oversight, business management, financial recordkeeping, budgeting, legal services, human resource management, and similar activities that ensure an adequate working environment and an equitable employment program.

*Fundraising.* Provides the structure necessary to encourage and secure private financial support from individuals, foundations, governments, and corporations, including donations and pledges received during special events.

#### **Notes to Financial Statements**

December 31, 2023 and 2022

#### Note 1 - Nature of Organization and Significant Accounting Policies (continued)

Use of Estimates. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Basis of Accounting. The financial statements of the Organization have been prepared on the accrual basis of accounting and, accordingly, they reflect all significant receivables, payables, and other liabilities.

*Cash.* Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits.

*Investments.* The Organization's investments are stated at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Organization's management determines the valuation policies utilizing information provided by the investment advisors and custodians. See *Fair Value Measurements*.

Unrealized gains and losses are included in the change in net assets in the accompanying statements of activities. Investment income and gains restricted by donors are reported as increases in net assets without donor restrictions if the restrictions are met (either a stipulated time period ends or a purpose restriction is accomplished) in the reporting period in which the income and gains are recognized.

Fair Value Measurements. The Organization reports using fair value measurements, which requires enhanced disclosures about investments that are measured and reported at fair value and establishes a framework for measuring fair value. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.
- Level 2 Inputs to the valuation methodology include:
  - Quoted prices for similar assets or liabilities in active markets;
  - Quoted prices for identical or similar assets or liabilities in inactive markets;
  - Inputs other than quoted prices that are observable for the asset or liability;
  - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

#### **Notes to Financial Statements**

December 31, 2023 and 2022

#### Note 1 - Nature of Organization and Significant Accounting Policies (continued)

Fair Value Measurements (continued).

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Equity Securities. The Organization values securities with readily determinable market values at fair value as determined by quoted market prices on national securities exchanges valued at the closing price on the last business day of the fiscal year. Securities traded on the over-the-counter market are valued at the last reported bid price.

The method described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date. There have been no changes in the methodologies used at December 31, 2023 and 2022.

In general, investments are exposed to various risks, such as interest rate, credit, and overall volatility risk. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of the investments will occur in the near term and that such changes could materially affect the investment balances and the amounts reported in the statements of financial position.

Pledges and Grants Receivable. Pledges and grants receivable are stated net of allowances for uncollectible accounts. Management provides for probable uncollectible accounts through a provision for bad debt expense and an adjustment to the allowance account based on its assessment of the current status of individual accounts. Balances still outstanding after management has used reasonable collection efforts are written off through a reduction to the allowance account and a corresponding reduction to the receivables account. As of December 31, 2023 and 2022, management has recorded an allowance for doubtful pledges of \$135,111 and \$110,390, respectively. Conditional promises to give are recorded when the conditions on which they depend are substantially met.

Equipment. The Organization capitalizes all expenditures for equipment in excess of \$600 and a useful life of more than one year. Equipment is recorded at cost for purchased items, while repair and maintenance items are charged to expense as incurred. Donations of equipment are capitalized at their estimated fair value at the time of receipt. Such donations are reported as unrestricted contributions unless the donor has restricted the donated asset to a specific purpose. Depreciation is calculated utilizing the straight-line method over the estimated useful lives of the assets, which is generally four to five years. Depreciation expense was \$1,690 and \$1,277 for the years ended December 31, 2023 and 2022, respectively.

#### **Notes to Financial Statements**

December 31, 2023 and 2022

#### Note 1 - Nature of Organization and Significant Accounting Policies (continued)

Impairment of Long-Lived Assets. In the event that facts and circumstances indicate that property and equipment, or other assets, may be impaired, an evaluation of recoverability would be performed. If an evaluation is required, the estimated future undiscounted cash flows associated with the asset are compared to the asset's carrying amount to determine if a write-down to market value would be necessary. No impairment losses were recorded during the years ended December 31, 2023 and 2022.

Leases. The Organization determines if an arrangement is a lease at inception. Operating leases are included in right-of-use ("ROU") lease assets, current portion of lease obligations, and long term lease obligations on the Organization's statements of financial position. ROU lease assets represent the Organization's right to use an underlying asset for the lease term, and lease obligations represent the Organization's obligation to make lease payments arising from the lease. Operating ROU lease assets and obligations are recognized at the commencement date based on the present value of lease payments over the lease term. As the Organization's leases do not provide an implicit rate, the Organization uses its incremental borrowing rate based on the information available at the commencement date in determining the present value of lease payments. The ROU lease asset also includes any lease payments made and excludes lease incentives. The Organization's lease terms may include options to extend or terminate the lease when it is reasonably certain that the Organization will exercise that option. Lease expense for lease payments is recognized on a straight-line basis over the lease term.

Basis of Net Asset Presentation. The Organization reports information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions:

*Net Assets Without Donor Restrictions.* Net assets resulting from revenues generated, receiving contributions that have no donor stipulations, providing services, receiving rents, and receiving interest and other income, less expenses incurred in providing program-related services, raising contributions, and performing administrative functions.

*Net Assets with Donor Restrictions.* Net assets resulting from gifts of cash or other assets that are received with donor stipulations that limit the use of the donated net assets, until the donor restriction expires, that is, until the stipulated time restriction ends or the purpose restriction is accomplished.

Contributions and Grants. Contributions and grants are recognized when the amounts are received. Donor-restricted contributions and grants are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions. Contributions and grants that are restricted by the donor or grantor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the amounts are recognized.

#### **Notes to Financial Statements**

December 31, 2023 and 2022

#### Note 1 - Nature of Organization and Significant Accounting Policies (continued)

Contributed Services, Supplies, and Facilities Use. Contributed services, supplies, and facilities use are recognized at fair value and are recognized if the services received satisfy the criteria for recognition. The contributions of services are recognized if services received (a) create or enhance non-financial assets or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. Certain other volunteer services are not recorded in these financial statements as they do not meet the criteria for recognition. The Organization received donated goods for the years ended December 31, 2023 and 2022 (see Note 5).

Advertising. The Organization expenses advertising costs, including donated advertising, as they are incurred. Total advertising expense for the years ended December 31, 2023 and 2022 was \$1,354,997 and \$936,406, respectively.

*Income Taxes.* The Organization is a nonprofit corporation exempt from income taxes as described in Section 501(c)(3) of the Internal Revenue Code and is classified by the Internal Revenue Service as other than a private organization. Accordingly, no provision for income taxes has been made.

Functional Allocation of Expenses. Direct expenses have been allocated to the applicable program for which the expense was incurred. Indirect expenses have been allocated between program and supporting services based on an analysis of personnel time and space utilized for the related activities.

Subsequent Events. The Organization evaluates events and transactions occurring subsequent to the date of the financial statements for matters requiring recognition or disclosure in the financial statements. The accompanying financial statements consider events through September 25, 2024, the date at which the financial statements were available for release.

#### Note 2 – New Accounting Pronouncement

During the year ended December 31, 2023, the Organization adopted the Financial Accounting Standards Board issued Accounting Standards Update (ASU) 2016-02, *Leases* (Topic 842), with the intended purpose to improve financial reporting of leasing transactions by requiring organizations that lease assets to recognize assets and liabilities for the rights and obligations created by leases that extend more than twelve months on the statement of financial position. This accounting update also requires additional disclosures surrounding the amount, timing, and uncertainty of cash flows from leases (see Note 1).

At December 31, 2023, the Organization had two lease agreements with an initial term of greater than one year (see Note 7). Management believes that the remaining net book basis of the related right-of-use asset and corresponding liability that would have resulted from implementation of ASU 2016-02, would have been immaterial. Therefore, during the year ended December 31, 2023, management elected to not implement ASU 2016-02 for the aforementioned lease agreements.

#### **Notes to Financial Statements**

December 31, 2023 and 2022

#### Note 3 - Fair Value Measurements

The following table summarizes the Organization's fair value of assets measured on a recurring basis, by fair value hierarchy, as of December 31, 2023:

	L	evel 1	Level 2		Level 3		Total	
Investments		_						
Mutual funds	\$	274,570	\$	<u>-</u>	\$		\$	274,570
Total assets at fair value	\$	274,570	\$	_	\$		\$	274,570

The following table summarizes the Organization's fair value of assets measured on a recurring basis, by fair value hierarchy, as of December 31, 2022:

	L	₋evel 1	Level 2		Level 3		Total	
Investments								
Mutual funds	\$	170,409	\$	-	\$	-	\$	170,409
Corporate stocks		9,708		-		-		9,708
Total assets at fair value	\$	180,117	\$		\$		\$	180,117

Changes in Fair Value Levels. The availability of observable market data is monitored to assess the appropriate classification of financial instruments within the fair value hierarchy. Changes in economic conditions or model-based valuation techniques may require the transfer of financial instruments from one fair value level to another. In such instances, the transfer is reported at the beginning of the reporting period.

The Organization evaluated the significance of transfers between levels based upon the nature of the financial instruments and size of the transfer relative to total net assets available for benefits. For the years ended December 31, 2023 and 2022, there were no significant transfers in or out of fair value levels.

Net investment earnings consisted of the following for the years ended December 31:

	 2023	 2022
Investment income	\$ 11,271	\$ 10,746
Net realized and unrealized gain (loss) on investments	24,997	(40,691)
	\$ 36,268	\$ (29,945)

#### **Notes to Financial Statements**

December 31, 2023 and 2022

#### Note 4 - Net Assets with Donor Restrictions

The balances of net assets with donor restrictions at December 31, 2023 are as follows:

	January 1,			December 31,	
	2023			2023	
Purpose Restrictions:	Balance	Additions	Releases	Balance	
Capacity and livelihood	\$ 15,620	\$ 263	\$ -	\$ 15,883	
Education program	35,073	12,295	6,290	41,078	
Emergency fund	1,667,587	16,523,056	16,368,773	1,821,870	
Feed the Needy	326,126	896,679	919,780	303,025	
Food aid	190,946	485,687	363,361	313,272	
Health care program	45,869	3,272,199	3,251,338	66,730	
Orphan support	220,214	716,079	678,837	257,456	
Qurbani	23,647	443,462	425,935	41,174	
Religious dues	254,708	1,940,730	2,075,574	119,864	
WASH program	867,624	997,941	1,084,351	781,214	
Time Restrictions	463,999	196,172	463,999	196,172	
	\$ 4,111,413	\$ 25,484,563	\$ 25,638,238	\$ 3,957,738	

The balances of net assets with donor restrictions at December 31, 2022 are as follows:

	January 1, 2022			December 31, 2022
Purpose Restrictions:	Balance	Additions	Releases	Balance
Capacity and livelihood	\$ 13,387	\$ 3,156	\$ 923	\$ 15,620
Education program	37,484	17,579	19,990	35,073
Emergency fund	1,710,748	2,131,221	2,174,382	1,667,587
Feed the Needy	258,401	791,069	723,344	326,126
Food aid	104,486	180,658	94,198	190,946
Health care program	109,292	7,267,744	7,331,167	45,869
Orphan support	6,827	467,633	254,246	220,214
Qurbani	95,589	465,968	537,910	23,647
Religious dues	387,792	1,986,819	2,119,903	254,708
WASH program	712,521	704,297	549,194	867,624
Time Restrictions	98,097	453,499	87,597	463,999
	\$ 3,534,624	\$ 14,469,643	\$ 13,892,854	\$ 4,111,413

#### Note 5 - In-Kind Contributions

In-kind contributions are as follows for the years ended December 31:

	2023	2022	Usage
Donated medical supplies	\$ 12,941,277	\$ 7,918,151	Programming
Donated clothing and			
hygiene supplies	1,594,330	-	Programming
	\$ 14,535,607	\$ 7,918,151	-

#### **Notes to Financial Statements**

December 31, 2023 and 2022

#### Note 5 – In-Kind Contributions (continued)

The Organization received donated food and medical supplies that were valued using fair value of the items based on retail values that would be received for purchasing similar products in the McLean, Virginia area. No in-kind contributions were restricted. The Organization only uses donated medical supplies and goods for its own program activities.

#### Note 6 - Special Events

The Organization derived net support from the following special fundraising events during the year ended December 31, 2023:

		alestine		Turkey		Pakistan		alestine	
	FIO	rida event	⊨n	nergency	Er	nergency	Oh	io events	Total
Support	\$	238,935	\$	255,804	\$	163,211	\$	88,889	\$ 746,839
Direct expenses		(38,025)		(8,429)		(137,824)		(40,729)	(225,007)
	\$	200,910	\$	247,375	\$	25,387	\$	48,160	\$ 521,832

The Organization did not hold a special event during the year ended December 31, 2022.

#### Note 7 - Commitments

The Organization leases office space under operating lease agreements that expire from April 2022 through March 2025 with monthly payments ranging from \$1,256 to \$3,871. Rent expense, excluding utilities and maintenance, was \$74,416 for the year ending in December 31, 2023 and \$55,228 for the year ending in December 31, 2022.

Future annual minimum lease payments required under the noncancelable operating lease are as follows at December 31, 2023:

Year ended	
December 31	
2024	\$ 58,917
2025	10,416
	\$ 69,333

#### Note 8 – Retirement Plan

The Organization maintains a 401(k) plan covering all employees who have completed at least six months of service and are at least 18 years of age. The Organization makes a safe harbor matching contribution of 100% of an employee's deferrals up to \$3,000. Amounts contributed by the Organization were \$6,322 and \$5,500 for the years ended December 31, 2023 and 2022, respectively.

#### **Notes to Financial Statements**

December 31, 2023 and 2022

#### Note 9 - Liquidity and Availability of Resources

The Organization receives significant contributions and promises to give that are restricted by donors, and considers contributions restricted for programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures. The Organization manages its liquidity and reserves following three guiding principles: operating within a prudent range of financial soundness and stability; maintaining adequate liquid assets to fund near-term operating needs; and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be discharged. The Organization has a liquidity policy to maintain current financial assets less current liabilities at a minimum of four months budgeted operating expenses. To achieve this target, the Organization forecasts its future cash flows and monitors its liquidity quarterly, and monitors its reserves annually. During the years ended December 31, 2023 and 2022, the level of liquidity and reserves was managed within the policy requirements.

The Organization's financial assets available for general expenditures within one year are as follows at December 31:

	2023	2022
Financial assets at year-end:		
Cash	\$ 6,152,331	\$ 4,907,210
Investments	274,570	180,117
Pledges and grants receivable	196,172	463,999
Financial assets available for general expenditures within one year	\$ 6,623,073	\$ 5,551,326

Substantially all of the Organization's net asset restrictions are generally released within the next fiscal year. The Organization anticipates that all net asset restrictions as of December 31, 2023 will be fully released during the next fiscal year.

#### Note 10 - Concentrations of Credit Risk

Support Concentration. The Organization had two donors who compromised 51% of total support for the year ended December 31, 2023. The Organization had three donors who compromised 51% of total support for the year ended December 31, 2022.

*Bank Deposits.* The Organization maintained cash balances in excess of federally insured limits at certain times during the years ended December 31, 2023 and 2022.